



Managing Director for Award Winning Inclusive Design Consultancy Direct Access

- Employer – Direct Access (UK)
- Location – Nantwich, Cheshire
- Package – Salary to be negotiated on experience.
BUPA Health Insurance.
BUPA Cash Plan.
NEST Pension.
Car through salary sacrifice scheme.

The Board of Directors at Direct Access are seeking a new Managing Director for its UK Operations. As part of the company's global expansion into territories such as the Middle East and the United States, the current Direct Access Managing Director, Steven Mifsud MBE, will be transitioning into a group CEO role, setting the vision and overall direction for the Direct Access group of companies.

A new Managing Director is required to work closely with and lead the day-to-day operations of Direct Access UK.

Who Are We?

Direct Access has been one of the leaders in the accessibility and inclusion field since our inception in 2004. We are a DOBE™ certified Disability Owned and Operated Business Enterprise, providing accessibility consultancy based on our real living experience of disability. Though not everyone in the company has a disability, this is the case for most of the companies' employees and is considered an integral element to our brand's success.

We enable organisations worldwide to create inclusive environments that meet and exceed accessibility standards and building regulations, working closely with Architects and Design Teams on new builds, and providing accessibility audits to improve the inclusivity of already established sites. Our breadth of clients has included venues big and small, including



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community venues, UNESCO Heritage sites, transportation infrastructure, education, healthcare, retail, and some of the UK's most revered museums.

In addition, our Accessible Media & Innovation Suite develops and produces Tactile and Braille maps of all sizes completely in-house using state of the art 3D Printing Facilities.

In summary, Direct Access' services and revenue streams are as follows:

- ❑ **Consultancy** – Access Audits, Access Appraisals, Event Planning and Awareness Training
- ❑ **Accessible Media** – Sign language Production, Braille Printing, Large Print, Access Guides, Digital Accessibility, Easy-read
- ❑ **Products** – Tactile and Braille Map Boards, Induction Loops, Evacuation Chairs, and Evacuation Chair Servicing

Job Description

We are looking for an experienced **Managing Director** to control and oversee all UK business operations, people, and ventures. You will be the highest-ranking manager in the organisation and will be responsible for the overall success of the UK business.

The ideal candidate will be a strategist and a leader able to steer the company to the most profitable direction while also implementing its vision, mission, and long-term social goals. You will be able to coordinate multiple projects of different complexity and time pressures.

The goal is to ensure the company is constantly moving towards fulfilling our short-term and long-term objectives while avoiding divergence from strategic guidelines.

The Managing Director's primary responsibilities will be as follows –

- ❑ Oversee the UK operations such as sales, service, production, marketing, and finance.
- ❑ Develop corporate strategies to meet short-term and long-term goals.
- ❑ Manage personnel and ensuring adherence to the organisation's HR policies.

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- Facilitate communication with stakeholders, including investors, customers, suppliers.
- Monitor the organisation's financial performance and budgeting, and reporting to appropriate stakeholders.
- Act as the public speaker and public relations representative of the company in ways that strengthen its profile.
- Analyse problematic situations and occurrences and provide practical solutions to ensure company survival and growth.
- Develop the expanding products division, which includes Induction Loops and Tactile/Braille Maps.
- Provide professional advice and report important matters to the CEO and Board of Directors.

Requirements and skills

- Proven experience as Managing Director or relevant experience in other managerial positions.
- Demonstrable experience in developing strategic and business plans.
- Thorough knowledge of market changes and forces that influence the success of the company.
- Strong understanding of corporate finance, measures of performance and managing performance.
- Excellent organisational and leadership skills.
- Excellent communication, interpersonal, and presentation skills.
- Outstanding analytical and problem-solving abilities.


Direct Access highly encourages disabled people to apply. Though this is not a requirement, experience with/or of disability is advantageous within our industry and provides an added common ground with our already established team.

Furthermore, having knowledge and understanding of the Universal Design model, common accessibility practices and procedures, including current legislation, laws, and general practices are beneficial, but not essential.

How to apply

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We accept applications via email submission, as well as by video submission. Video can be either spoken or with British Sign Language. To apply for this position by email or video, please send a current and up-to-date CV, cover letter, or video application to info@directaccess.group.



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